

Old Way	FormFire Way
Multiple steps involved to receive preliminary and final rates	Submit enrollment form for final rates in one step
Paper-based	Paperless
Time needed to complete forms annually can be a roadblock to shopping multiple carriers	Shop all major carriers to ensure you are receiving the best available value and cost
No report / audit functionality	Standard reporting and export functionality. Ability to capture additional information for HRIS systems
Enrollment forms need to be scrubbed by HR for missing, incomplete and illegible information	FormFire's logic assures all needed data is captured at the point of entry
Time wasted by employees completing unnecessary / confusing fields on enrollment form	Only required information is requested
Every year, employees must complete new forms for each carrier	Employees enter data for year one. Then, simply verify or update data during subsequent years
Average time to complete paper-based forms: 12.5 minutes per subscriber and 8 minutes per dependent, for each carrier	Average time for FormFire: 10 minutes per subscriber, 4 minutes per dependent, one time.
Potential employer access to private medical information	Regular audits by third-party security firms ensure data is securely stored and transferred to carriers. No employer access to personal health information
HR responsible for collecting each paper enrollment form	Forms are electronically submitted to broker; reports are available to HR as to who has completed process and who needs more time
Multiple forms may lead to omissions and variances in data	Single point of entry — consistent data among all carriers
Human entry of data into carrier enrollment system may lead to errors	Availability of direct uploads to carrier enrollment system