



## ***ON-SITE COVID-19 & ANTIBODY TESTING VENDORS***

**Like many businesses, this pandemic has affected testing sites. McGohan Brabender has compiled a list of testing companies that are screening both COVID-19 and the antibodies. Whichever services you are interested in, please contact them directly to confirm their hours, costs, etc.**

### **HealthWorks**

HealthWorks' wellness team, together with several national labs and suppliers, has been actively vetting COVID-19 testing options, as well as back-to-work protocols with large employers to build a strategy for a safe return-to-work.

Our 3-step strategy can help your workplace with early detection, enabling you to keep operations moving and keep your business open.

HealthWorks will help you control your employee messaging and create meaningful intervention plans based on your testing and tracking results. Communications Tool Kit Roll-out and Individual and/or employee population re-testing strategies give you the tools to stay on track.

Due to return-to-work and ongoing testing demand, they encourage you to let them know your interest as soon as possible. Contact them to discuss more details about TestTrack. Take Control and how to tailor it for your work environment.

Denise Flickner, HealthWorks  
513-313-7525  
Denise@cincyhealthworks.com  
www.cincyhealthworks.com

### **Onsite Health Diagnostics**

Online Health Diagnostics is offering/providing return to work temperature testing. If you are requesting this service, they are being asked to prioritize interest versus immediate need.

As for the COVID testing, they have been watching the FDA and their approvals. They just approved



saliva testing, and they are looking to develop protocols and processes around this ASAP. Looks like there might be an anti-body test that will be out in the coming weeks maybe months.

Michael Shaw, Director of Business Development, Onsite Health Diagnostics  
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### **The Christ Hospital**

The Christ Hospital has partnered with Paladina Health to offer a great back-to-work program including pre-screening questions, TCH clinician onsite screening, testing, ongoing monitoring of members under investigation of confirmed COVID, contact tracing and surveillance, as well as ongoing consultation. The Christ Hospital is happy to discuss more in depth if you think your colleagues/clients would have interest in learning more: custom Clinical and Worksite Programs, screening, testing, and more. The Christ Hospital has ongoing monitoring of persons under investigation/confirmed cases, contact tracing and surveillance, as well as ongoing consultation.

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Population Health – Corporate Health Solutions  
The Christ Hospital Health Network  
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### **Premier Community Health**

As companies transition back into working in the physical workplace, employers have a responsibility to keep their workers as safe as possible. Providing screening and COVID-19 testing measures at the workplace is one way to do so. It's important to know there are two different types of tests when it comes to detecting the virus: viral test and antibody tests. Premier Community Health offers both these tests.

The difference between the two:

- Viral test - A viral test tells you if you have a current infection. This test is very accurate provided that swab is performed correctly. Results take 2-3 days to return, and the test does not give you any information on potential immunity. The test can be performed one day, and the person get the infection the next day, if they are exposed. This is the recommended test and can be easily performed in conjunction with biometric screenings. Our team will be handling the staffing and logistics for the same.
- Antibody test - This test checks for antibodies created by the immune system in response to threats like a virus. Antibodies fight infections and can take up to several weeks to develop post-infection. Due to this, antibody tests aren't recommended for diagnosing an active COVID-19 infection. Researchers are still unsure if antibodies provide immunity to future coronavirus infections in a person. This test requires a blood draw (venipuncture).

### **Antibody Testing-tests for previous infection**

The SARS Co-V2 IgG Antibody test is used to determine if you have been exposed to Coronavirus (COVID-19).



- If antibodies are detected (Positive result) – you may be actively infected or previously exposed to COVID-19.
- If antibodies are NOT detected (Negative result) – you most likely have not been exposed to COVID-19.

**Our recommendation:**

- Continue to do temperature screenings on your employees. If you are not already providing this service, PCH can help.
- Temperature screenings are the most economical and reasonable way to screen for those employees that may need further testing (instead of testing everyone). A pre-screening exposure questionnaire along with the temperature reading is utilized during the temperature screening and is the most effective way, currently, to screen those that may further intervention.
- The next step would be to perform the COVID viral test.
- PCH can provide:
  - Staff for conducting temperature screenings during starting shifts times
  - Train the Trainer Consultation (we provide virtual training and your staff does the screenings).
  - COVID testing in conjunction with biometric screenings

**Costs:**

Currently, COVID tests are billable to insurance without co-pays.

If PCH bills insurance, you will bear the administrative costs only:

- Viral Test: \$30 per person
- Antibody Test: \$30 per person

If PCH is to bill employer:

- Viral Test: \$95 per person
- Antibody Test: \$95 person

Ronice Powell

PCH Coordinator, Premier Community Health

CPR & Mobile Clinic Program

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**Wellness Coaches USA**

Wellness Coaches is the first wellness company in US to provide onsite COVID-19 Serology Testing. This is a finger prick method taking 15 minutes to learn the antibody results of IgM/ IgG. They encourage you to get this to your clients immediately in an effort to assist them in their Return-To-Work Strategies. Please see the link below to our QUEUE to ensure your clients are serviced. If you have any questions, contact Wellness Coaches USA directly, as they fully understand the next few weeks will be chaos for organizations. They are here for you.



Wellness Coaches USA is starting a queue, COVID-19 Rapid Test Queue, for our broker partners and their clients, and they are an approved provider with the details of our FDA approved testing kit attached.

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### **Wellness IQ**

Wellness IQ can assist in coordinating COVID-19 testing for you and your employees. There will be two tests available: a temperature check and an anti-body screening, but currently still awaiting FDA approval.

They are still gathering the details but wanted to let you know, they will keep you posted on the details as they receive them.

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<http://wellnessiq.net>

### **WellWorks For You**

WellWorks For You has been working closely with their lab partners and biometric screening partners to review the products/soon to be products to start to test for COVID 19 symptoms and if a member has/had/or doesn't have the virus. They currently have available the temperature checks for onsite review as employees are able to go back to work, and they have a test available through the Dried Blood Spot Kit (same as the biometric DBS).

The price is \$120.00 per kit, which includes outreach to members that come back as positive.

The test looks at the antibodies of the member and based on the IgM and IgG antibodies it can determine whether the member currently has the virus, had the virus in the past, but does not have it anymore, or does not have it. When reviewing this solution, they were mentioning counties/government and hospitals as the majority of their current orders for now. Since counties are looking to purchase these for their residents and receive reporting to see how affected their population may be.

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